

**CYPRESS**  **FAIRBANKS**  
INDEPENDENT SCHOOL DISTRICT  
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**To:** Bill Powell  
Assistant Superintendent for Support Services

**From:** Darin Crawford  
Nutrition Services Director

**Date:** November 11, 2020

**Re:** Shelf Stable Milk and Meals for Nutrition Services  
Annual Contract #20-12-3590

The following bids were received and opened at 1:00 p.m. on Monday, November 9, 2020, as advertised and specified in documents concerning **Annual Contract #20-12-3590 Shelf Stable Milk and Meals for Nutrition Services**. The bids received are located on pages 2 - 4.

- <sup>a</sup> Does not meet District bid conditions.
- <sup>b</sup> No award.
- <sup>c</sup> Overall best value to the District based on user department evaluation.

**Recommendation:** Apple & Eve, LLC (Apple & Eve)  
Back To Basics Foods, LLC (JNS Foods, LLC)  
ES Foods  
National Food Group, Inc.  
Notables (MinMor Industries, LLC)

**Funding:** Nutrition Services Funds

**Estimated Expenditure:** \$824,136.80

**Contract Term:** December 15, 2020 - December 14, 2021

**Renewal:** 2 Years

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**Line 1 Milk, Shelf Stable, 1% White, 8oz**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
Back To Basics Foods, LLC (JNS Foods, LLC)	Mctrader	16,000	CS	\$11.50	\$0.425 <sup>a</sup>
The Masters Distribution Systems Company	Alpura Light 01760	16,000	CS	\$12.57	\$0.466 <sup>a</sup>
<b>ES Foods</b>	<b>ES Foods 64025</b>	<b>14,000</b>	<b>CS</b>	<b>\$13.10</b>	<b>\$0.485</b>
Revolution Foods	Revolution Foods FG1112	16,000	CS	\$14.85	\$0.550
Gordon Food Service, Inc.	ES Foods 64025 (GFS 303870)	16,000	CS	\$15.65	\$0.580
The Masters Distribution Systems Company	YAY! 10857407006183	16,000	CS	\$16.47	\$0.686
Tools for Schools (Good Source Solutions)	Yay! 6056	16,000	CS	\$17.03	\$0.710
Gordon Food Service, Inc.	Hershey 754686000259	16,000	CS	\$20.15	\$0.750
Hardies Fruit and Vegetable	YAY!	16,000	CS	\$18.83	\$0.780

**Line 2 Milk, Shelf Stable, Fat Free Chocolate, 8oz**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<b>ES Foods</b>	<b>ES Foods 63007</b>	<b>14,000</b>	<b>CS</b>	<b>\$13.91</b>	<b>\$0.515</b>
The Masters Distribution Systems Company	YAY! 10857107006190	7,000	CS	\$16.47	\$0.686
Back To Basics Foods, LLC (JNS Foods, LLC)	Revelry YAY!	7,000	CS	\$17.56	\$0.730
Gordon Food Service, Inc.	Hershey 754686001003	7,000	CS	\$20.15	\$0.750
Hardies Fruit and Vegetable	YAY!	7,000	CS	\$19.33	\$0.810

<sup>b</sup> **Line 3 Milk, Shelf Stable, 1% White, 16oz**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
Back To Basics Foods, LLC (JNS Foods, LLC)	McTrader	8,000	CS	\$15.30	\$1.275

<sup>b</sup> **Line 4 Milk, Shelf Stable, Fat Free Chocolate, 16oz**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
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<sup>b</sup> **Line 5 Meal Kit, Shelf Stable, Breakfast**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
The Masters Distribution Systems Company	Powerup PUB0013	10,000	CS	\$39.24	\$1.090
Notables (MinMor Industries, LLC)	Notables 100699	10,000	CS	\$52.75	\$1.100
Notables (MinMor Industries, LLC)	Notables 100700	10,000	CS	\$52.75	\$1.100
Notables (MinMor Industries, LLC)	Notables 100701	10,000	CS	\$52.75	\$1.100
Notables (MinMor Industries, LLC)	Notables 100702	10,000	CS	\$52.75	\$1.100
ES Foods	ES Foods 61270r20	10,000	CS	\$41.04	\$1.140
ES Foods	ES Foods 61271r20	10,000	CS	\$34.20	\$1.140
ES Foods	ES Foods 61276r20	10,000	CS	\$41.04	\$1.140
Notables (MinMor Industries, LLC)	Notables 20202	10,000	CS	\$41.74	\$1.160
Notables (MinMor Industries, LLC)	Notables 20201	10,000	CS	\$41.74	\$1.160
Notables (MinMor Industries, LLC)	Notables 20203	10,000	CS	\$41.74	\$1.160
The Masters Distribution Systems Company	Powerup PUB-0011	10,000	CS	\$60.00	\$1.250
Cobal Food Services, LLC	Cobal 001, 002, 003, 004, 005, 006, 007	10,000	CS	\$43.75	\$1.750
Tools for Schools (Good Source Solutions)	Buena Vista 22226	10,000	CS	\$75.55	\$2.099
Revolution Foods	Revolution Foods FG1087	10,000	CS	\$64.50	\$2.150
Revolution Foods	Revolution Foods FG1088	10,000	CS	\$64.50	\$2.150
Revolution Foods	Revolution Foods FG1089	10,000	CS	\$64.50	\$2.150
Revolution Foods	Revolution Foods FG1090	10,000	CS	\$64.50	\$2.150
Revolution Foods	Revolution Foods FG1091	10,000	CS	\$64.50	\$2.150
Revolution Foods	Revolution Foods FG1086	10,000	CS	\$64.50	\$2.150

<sup>b</sup> **Line 6 Meal Kit, Shelf Stable, Lunch**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
Notables (MinMor Industries, LLC)	Notables S101318	10,000	CS	\$56.07	\$1.558
Notables (MinMor Industries, LLC)	Notables 100702	10,000	CS	\$60.52	\$1.681
Notables (MinMor Industries, LLC)	Notables S100317	10,000	CS	\$63.94	\$1.776
Notables (MinMor Industries, LLC)	Notables S101316	10,000	CS	\$66.84	\$1.857
Folloder Interests	Marketplace Foods Group 6	10,000	CS	\$63.04	\$1.970
Folloder Interests	Marketplace Foods Group 8	10,000	CS	\$63.04	\$1.970
ES Foods	ES Foods 61481	10,000	CS	\$62.70	\$2.090
ES Foods	ES Foods 61490	10,000	CS	\$62.70	\$2.090
ES Foods	ES Foods 61485 Beef Stick	10,000	CS	\$68.70	\$2.290
ES Foods	ES Foods 61486	10,000	CS	\$68.70	\$2.290
ES Foods	ES Foods 61487	10,000	CS	\$68.70	\$2.290
Cobal Food Services, LLC	Cobal 051, 052, 053, 054, 055, 056, 057	10,000	CS	\$61.25	\$2.450
The Masters Distribution Systems Company	Product Codes Vary	10,000	CS	\$75.90	\$2.530
Revolution Foods	Revolution Foods FG1092	10,000	CS	\$111.00	\$3.700
Revolution Foods	Revolution Foods FG1093	10,000	CS	\$111.00	\$3.700
Revolution Foods	Revolution Foods FG1094	10,000	CS	\$111.00	\$3.700

**Line 7 Meal Kit, Shelf Stable, Breakfast Lunch Combination**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
Cobal Food Services, LLC	Cobal 101, 102, 103, 104, 105, 106, 107	10,000	CS	\$50.40	\$4.200
Revolution Foods	Revolution Foods FG1095	10,000	CS	\$175.50	\$5.850
Revolution Foods	Revolution Foods FG1096	10,000	CS	\$175.50	\$5.850
Revolution Foods	Revolution Foods FG1097	10,000	CS	\$175.50	\$5.850

**Line 8 Meat/Meat Alternate, Shelf Stable**

SUPPLIER	BRAND / PRODUCT CODE	QTY	UOM	UNIT PRICE	EACH PRICE
<b>Notables (MinMor Industries LLC)</b>	<b>Notables M35354</b>	<b>6,250</b>	<b>CS</b>	<b>\$20.27</b>	<b>\$0.135</b>
National Food Group, Inc.	Zee Zees B87860	1,200	CS	\$50.00	\$0.200 °
WOWBUTTER Foods (Hilton Whole Grain Millers, Ltd.)	WOWBUTTER 10920	6,250	CS	\$24.00	\$0.240 °
<b>National Food Group, Inc.</b>	<b>Zee Zees 617613, 617611, 617612</b>	<b>1,200</b>	<b>CS</b>	<b>\$68.75</b>	<b>\$0.275</b>
ES Foods	ES Foods 40247	6,250	CS	\$49.42	\$0.309 °
ES Foods	ES Foods 40248	6,250	CS	\$51.37	\$0.321 °
ES Foods	ES Foods 40249	6,250	CS	\$51.37	\$0.321 °
Revolution Foods	Revolution Foods FG1104	6,250	CS	\$81.25	\$0.330 °
<b>Back To Basics Foods, LLC (JNS Foods, LLC)</b>	<b>Sneaky Chef 1016</b>	<b>6,250</b>	<b>CS</b>	<b>\$80.70</b>	<b>\$0.366</b>
Highland Beef	Highland beef DF157	6,250	CS	\$93.60	\$0.390 °
National Food Group, Inc.	Zee Zees Hummus A5200, A5100, A5000, A5700	2,500	CS	\$50.00	\$0.417 °
National Food Group, Inc.	Zee Zees Zeebutter 617575, 617574	1,363	CS	\$91.68	\$0.417 °
Revolution Foods	Revolution Foods FG1103	6,250	CS	\$69.87	\$0.440 °
Highland Beef	Highland Beef DF37	6,250	CS	\$105.60	\$0.440 °
Highland Beef	Highland Beef DF 175	6,250	CS	\$112.80	\$0.470 °
Revolution Foods	Revolution Foods FG1098	6,250	CS	\$97.67	\$0.490 °
<b>National Food Group, Inc.</b>	<b>Zee Zees A5150, A5050, A5250, A5750</b>	<b>3,125</b>	<b>CS</b>	<b>\$48.00</b>	<b>\$0.500</b>
PepsiCo Food Service	Fritos 15066	6,250	CS	\$13.67	\$0.569
ES Foods	ES Foods 40250	6,250	CS	\$51.37	\$0.612
Revolution Foods	Revolution Foods FG1101	6,250	CS	\$75.80	\$0.630
Revolution Foods	Revolution Foods FG1102	6,250	CS	\$75.80	\$0.630
Highland Beef	Highland Beef OW178 , OW179,OW180, OW 181, OW182	6,250	CS	\$104.00	\$1.040
Highland Beef	Highland Beef OW171, OW35, OW67	6,250	CS	\$74.88	\$1.040
The Masters Distribution Systems Company	Powerup	6,250	CS	\$60.00	\$1.250
Revolution Foods	Revolution Foods FG1100	6,250	CS	\$40.80	\$1.700
Revolution Foods	Revolution Foods FG1105	6,250	CS	\$21.96	\$1.830
Revolution Foods	Revolution Foods FG1106	6,250	CS	\$21.96	\$1.830
Revolution Foods	Revolution Foods FG1107	6,250	CS	\$21.96	\$1.830
Revolution Foods	Revolution Foods FG1108	6,250	CS	\$21.96	\$1.830
Revolution Foods	Revolution Foods FG1109	6,250	CS	\$21.96	\$1.830
Revolution Foods	Revolution Foods FG1111	6,250	CS	\$46.85	\$1.950
Revolution Foods	Revolution Foods FG1110	6,250	CS	\$24.60	\$2.050
Revolution Foods	Revolution Foods FG1099	6,250	CS	\$49.20	\$2.090

**Line 9 Vegetable, Shelf Stable**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
<b><u>Apple &amp; Eve LLC (Apple &amp; Eve)</u></b>	<b><u>Apple &amp; Eve 24023TPF, 24024TPF, 24025TPF</u></b>	<b><u>3,600</u></b>	<b><u>CS</u></b>	<b><u>\$7.75</u></b>	<b><u>\$0.194</u></b>
Red Gold, LLC (Calfed Financial Corporation)	Red Gold REDNAHZC264	3,600	CS	\$54.95	\$0.210 °
Red Gold, LLC (Calfed Financial Corporation)	Red Gold REDSCHZC264	3,600	CS	\$60.95	\$0.230 °
WOWBUTTER Foods (Hilton Whole Grain Millers, Ltd.)	WOWBUTTER 10920	3,600	CS	\$24.00	\$0.240 °
Red Gold, LLC (Calfed Financial Corporation)	Red Gold REDNA2ZC168	3,600	CS	\$42.04	\$0.250 °
Red Gold, LLC (Calfed Financial Corporation)	Red Gold REDNA2ZC84	3,600	CS	\$21.97	\$0.260 °
<b><u>Apple &amp; Eve LLC (Apple &amp; Eve)</u></b>	<b><u>Apple &amp; Eve 84529TPF, 84530TPF</u></b>	<b><u>3,600</u></b>	<b><u>CS</u></b>	<b><u>\$9.72</u></b>	<b><u>\$0.270</u></b>
National Food Group, Inc.	Zee Zees 617613, 617611, 617612	1,209	CS	\$68.75	\$0.275
Red Gold, LLC (Calfed Financial Corporation)	Red Gold REDSC2ZC168	3,600	CS	\$53.48	\$0.320
Red Gold, LLC (Calfed Financial Corporation)	Red Gold REDSC2ZC84	3,600	CS	\$27.76	\$0.330
Back To Basics Foods, LLC (JNS Foods, LLC)	Sneaky Chef 1016	3,600	CS	\$8.70	\$0.366
National Food Group, Inc.	Zee Zees A5200, A5100, A5000, A5700	2,520	CS	\$50.00	\$0.417
National Food Group, Inc.	Zee Zees 617575, 617574	1,374	CS	\$91.68	\$0.417
Tools for Schools (Good Source Solutions)	Go' Bonzo's	3,600	CS	\$61.65	\$0.493
National Food Group, Inc.	Zee Zees A5150, A5050, A5250, A5750	3,150	CS	\$48.00	\$0.500
PepsiCo Food Service	Fritos 15066	3,600	CS	\$13.67	\$0.569